

KORU

The business consultancy[®]
for the human side of success

Success in business is not a question of chance. Your success is my goal.

In which areas can I provide you with practical support?

- › Personnel development & employee selection
- › Team and corporate development
- › Training & coaching

Whether overseeing successful changes in processes, restructuring, providing general support in personnel management or for training and workshops – the means of reaching your corporate objectives and facing the challenges ahead have to be unique!

My concepts are individually tailored to your company's needs.

My central focus is the motivation, efficiency and productivity of your employees.

If you represent a company which wants to develop further by bringing in external advice, inputs, feedback and new perspectives, then I can offer you tailored support. My main areas of consultancy, corporate, team and personnel development, represent the following three levels:

1. Corporate and personnel development

- › Setting up your cutting-edge, company-wide personnel development concept
- › Implementing a range of modern and strategic recruitment, personnel & corporate development tools
- › Overseeing and advising on general personnel management issues (HR-outsourcing)
- › The talent-based selection of your most successful employees
- › Design and implementation of individual management development programmes
- › Training needs analysis and subsequent training consultancy
- › Design and monitoring of processes of change (restructuring, reorientation etc.)

“Take care of your employees and they'll take care of your customers”

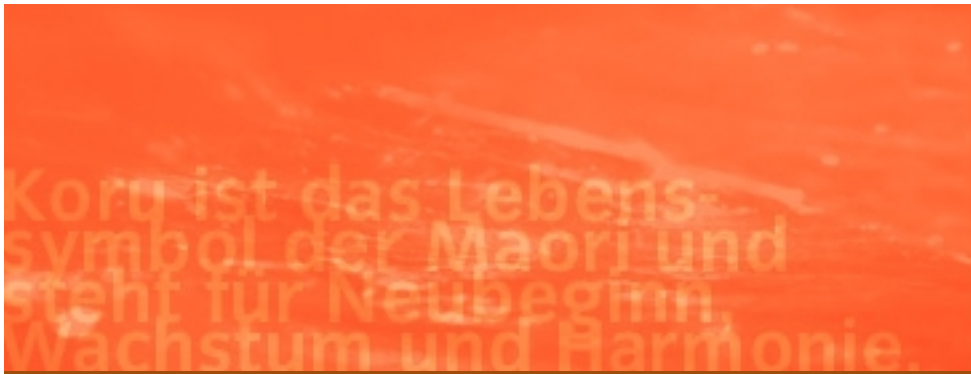
(J. Willard, Founder of the Marriott hotel chain)

KORU Unternehmensberatung[®]

Consulting – Coaching – Training, MSc Sabine Vogl-Kasamas

Gröhrmühlgasse 1a/34, A-2700 Wiener Neustadt

Telefon (+43)0699 10 99 30 32, Fax (+43)0699 40 99 30 32, office@koru.at, www.koru.at



KORU

The business consultancy[®]
for the human side of success

2. Corporate level

Team development, process consultancy and training

- › Process-based consultancy during the implementation of modern personnel development tools in all business areas
- › Moderation of conflict situations
- › Team development based on individual requirements and goals
- › Tailored training sessions & workshops on selected themes

“Coming together is a beginning, staying together is progress, and working together is success” (Henry Ford I.)

3. Coaching and Training

- › holding customized management workshops, e.g. as strategic preparation for management positions
- › determination of career potential

For me, coaching is “helping people help themselves” by means of goal- and future-oriented monitoring and support of individuals (one-2-one coaching) or groups and teams (team coaching) aimed at specific issues, situations, behavioral aspects or the attainment of objectives.

Key subject areas, for example, can include:

- › Reflection on and greater professionalism in one’s own management function
- › Taking up a new position / management responsibility
- › Decision-making uncertainty
- › Search for additional and new responses and solutions to widely varying situations (e.g. conflicts)
- › Recognizing, developing and raising employees’ potential
- › Personal development / career planning / balance
- › Clarifying relationship factors

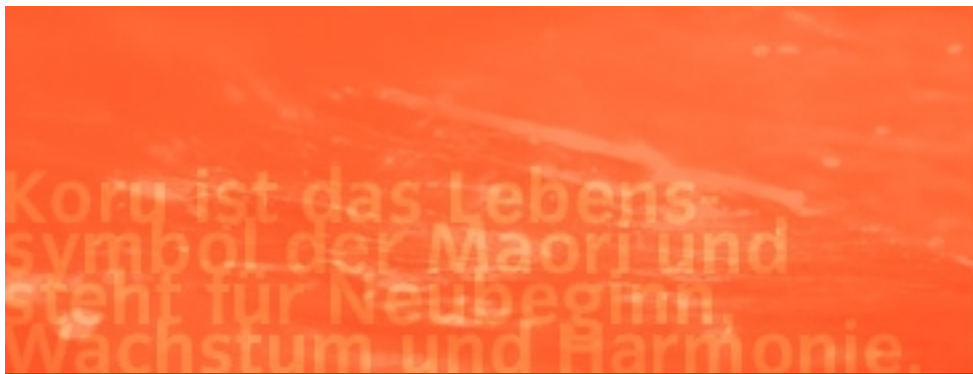
“Management is the ability to make people like you and me productive”
(Peter F. Drucker)

KORU Unternehmensberatung[®]

Consulting – Coaching – Training, MSc Sabine Vogl-Kasamas

Gröhrmühlgasse 1a/34, A-2700 Wiener Neustadt

Telefon (+43)0699 10 99 30 32, Fax (+43)0699 40 99 30 32, office@koru.at, www.koru.at



KORU

The business consultancy[®]
for the human side of success

Profile

- › Degree in Commercial Sciences & Business Psychology (Vienna University of Economics)
- › Consultant & trainer courses
- › NLP diploma
- › Certified Business Coach (Trigon)
- › Advanced training in transaction analysis and systematic thinking
- › Licensed business consultant



Active in the training and human resources consultancy field since 1991 – over 10 years experience in personnel and business consultancy, seven of which at management level.

Key responsibilities

HR consultancy (projects and outsourcing-function), concept design and implementation of corporate-wide (and divisional) personnel development strategies, management development programmes, coaching

Summary of my most recent Human Resources projects:

- › HR consultancy on the setting up of a new team (including management) and recruiting staff up to 1st tier of management, Design of training strategies (extensive business experience covering: telecommunications, new media, energy, tax consultancy, etc.)
- › HR consultant to ORF (Austrian National Broadcaster) focusing on the following key areas:
 - Standardization of recruitment (selection methods, personnel marketing, hearings/AC)
 - Management trainee assessment center & setting up of a high potential pool
 - Training requirement analyses, career advice & coaching
 - Advising management on personnel development measures
- › Setting up company-wide personnel development & management training courses and supporting management in introducing changes through the provision of tailored training courses and coaching sessions at ONE Connect Austria / Telecommunication

KORU Unternehmensberatung[®]

Consulting – Coaching – Training, MSc Sabine Vogl-Kasamas

Gröhrmühlgasse 1a/34, A-2700 Wiener Neustadt

Telefon (+43)0699 10 99 30 32, Fax (+43)0699 40 99 30 32, office@koru.at, www.koru.at